MALIK FIROZ KHAN NOON BUSINESS SCHOOL



Dr Arfan Shahzad
Professor / Director

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FACULTY

Dr. Hammad Hassan Mirza Professor	**Dr. Shahid Rasheed** Lecturer (on leave)	**Salma Mukhtar** Lecturer / DR
Dr. Haroon Hussain Professor	**Waqar Ahmed** Lecturer	**Salman Hussain** Lecturer
Dr. Naveed Mushtaq Assistant Professor	**Aasir Ali** Lecturer	**Hassan Umar** Lecturer / DR
K. Zaman Khan Assistant Professor	**Muhammad Zubair Tariq** Lecturer (on leave)	**Sardar Asim Naseer** Lecturer / DR
Dr. Ahmed Saeed Assistant Professor	**Fahad Najeeb** Lecturer (on leave)	**Ahsan Javaid** Lecturer / DR
Rafiullah Bilal Assistant Professor	**Nimra Zia** Lecturer	**Sara Azhar** AP (on leave)
Madiha Riaz Assistant Professor (on leave)	**Dr. Muhammad Saqib Nawaz** Lecturer	**M. Mian Ali Noor** Lecturer (on leave)
Dr. Naseer Abbas Khan Assistant Professor	**Ali Nawaz** Lecturer (on leave)	**M. Shahid Iqbal** Lecturer (on leave)
Dr. Abdul Qayyum Assistant Professor	**Humaira Nadeem** Lecturer	**Muhammad Bilal** Lecturer (on leave)
Kashif Ammar Lecturer	**Dr. Muhammad Haroon Rasheed** Lecturer (on leave)	
Faheem Athar Haqqani Lecturer	**Abid Bin Shakir** Lecturer / DR	
Shahid Mahmood Lecturer	**Babar Hameed** Lecturer / DR	
Dr. Yasmeen Akhtar Lecturer	**Muhammad Ali Mufti** Lecturer / DR	
Mehwish Rafique Lecturer	**Sundus Shahnawaz** Lecturer / DR	
Zahid Ali Akbar Lecturer	**Shahzad Hassan** Lecturer / DR	
Muhammad Moin Qadir Lecturer	**Javeria Islam** Lecturer / DR	
Khurram Amin Lecturer	**Muhammad Hamid** Lecturer / DR	

BBA

Eligibility: At least 45% marks in HSSC (Part-I / II) (FA, FSc, ICS, I.Com, D.Com), DAE (1st & 2nd Year) or Equivalent qualification.
Duration: 4 Years
Semesters: 8
Degree Requirements: 130 credit hours+internship viva voce

Code	Course Title	C/Hr.
Semester-1		
URCG- 5118	Functional English	3(3-0)
URCG-5105	Islamic Studies OR	2(2-0)
URCG-5126	Religious Education/Ethics	
URCG-5123	Application of Info. & Communication Tech. (ICT)	3(2-1)
BUSB-5101	Introductory Business Economics	3(3-0)
BUSB-5102	Financial Accounting-I	3(3-0)
BUSB-5103	Introduction to Business	3(3-0)
		Total 17(16-1)
Semester-2		
URCG-5111	Translation of The Holy Quran-I*	Non Credit
URCG-5112	Fables, Wisdom and Epic.	2(2-0)
URCG-5116	Science of Society-I	2(2-0)
URCG-5120	Exploring Quantitative Skills	3(3-0)
URCG-5127	Seerat of the Holy Prophet (SAW)	1(1-0)
BUSB-5104	Financial Accounting-II	3(3-0)
BUSB-5105	Business Law	3(3-0)
BUSB-5106	Principles of Management	3(3-0)
		Total 17(16-1)
Semester-3		
URCG-5119	Expository Writing	3(3-0)
URCG-5121	Tools for Quantitative Reasoning	3(3-0)
URCG- 5122	Ideology and Constitution of Pakistan	2(2-0)
BUSB-5107	Principles of Marketing	3(3-0)
BUSB-5108	Money banking and Credit	3(3-0)
BUSB-5109	Business Communication and Report Writing	3(3-0)
		Total 17(17-0)
Semester-4		
URCG-5111	Translation of The Holy Quran-II*	Non Credit
URCG-5114	Basic Science	3(3-0)
URCG-5124	Entrepreneurship	2(2-0)
URCG-5125	Civics and Community Engagement	2(2-0)
BUSB-5110	Financial Management	3(3-0)
BUSB-5111	Cost and Management Accounting	3(3-0)
BUSB-5112	Business Taxation	3(3-0)
		Total 16(16-0)
Summer Semester		
BUSB-5150	Internship	3(0-3)
Semester-5		
PSYC-5101	Introduction to Psychology	3(3-0)
POLS-6107	Introduction to International Relations	3(3-0)
BUSB-6101	Marketing Management	3(3-0)
BUSB-6102	Human Resource Management	3(3-0)
BUSB-6103	Corporate Finance	3(3-0)
		Total 15(15-0)
Semester-6		
URCG-5111	Translation of The Holy Quran-III*	Non Credit
SOCI-6138	Logic and Critical Thinking	3(3-0)
MCOM-5101	Intro. to Conventional and Digital Communication	3(3-0)
BUSB-6104	Inferential Analysis	3(3-0)
BUSB-6105	Organizational Behavior	3(3-0)

BUSB-6106	Managerial Economics	3(3-0)
		Total 15(15-0)
Semester-7		
BUSB-6107	Introduction to Data Analytics	3(3-0)
BUSB-6108	Operations and Supply Chain Management	3(3-0)
BUSB-6109	Business Research Methods	3(3-0)
BUSB-6110	Digital Marketing	3(3-0)
BUSB-6151	Capstone Project	3(3-0)
		Total 15(15-0)
Semester-8		
URCG-5111	Translation of The Holy Quran-IV*	NC
BUSB-6111	Ethics	3(3-0)
BUSB-6112	Investment and Portfolio Analysis	3(3-0)
BUSB-6113	Corporate Governance	3(3-0)
BUSB-6114	E-commerce	3(3-0)
BUSB-6115	Strategic Business Management	3(3-0)
		Total 15(15-0)

* Translation of the Holy Quran I, II, III, IV are compulsory only for Muslim students.

BS Banking and Finance

Eligibility: At least 45% marks in HSSC (Part-I / II) (FA, FSc, ICS, I.Com, D.Com), DAE (1st & 2nd Year) or Equivalent qualification.
Duration: 4 Years
Semesters: 8
Degree Requirements: 135 credit hours + internship viva voce

Code	Course Title	C/Hr.
Semester-1		
URCG- 5118	Functional English	3(3-0)
URCG-5105	Islamic Studies OR	2(2-0)
URCG-5126	Religious Education/Ethics	
URCG-5123	Application of Info. & Comm. Technology (ICT)	3(2-1)
BUSC-5201	Introduction to Business	3(3-0)
BUSC-5202	Money Banking and Credit	3(3-0)
BUSC-5204	Introduction to Book-keeping & Accounting	3(3-0)
		Total 17(16-1)
Semester-2		
URCG-5111	Translation of The Holy Quran-I*	Non Credit
URCG-5112	Fables, Wisdom and Epic.	2(2-0)
URCG-5116	A Science of Society-I	2(2-0)
URCG-5120	Exploring Quantitative Skills	3(3-0)
URCG-5127	Seerat of the Holy Prophet (SAW)	1(1-0)
BUSC-5203	Legal Foundation of Financial Services	3(3-0)
BUSC-5205	Introduction to Management	3(3-0)
BUSC-5206	Marketing for Financial Services	3(3-0)
		Total 17(17-0)
Semester-3		
URCG-5119	Expository Writing	3(3-0)
URCG-5121	Tools for Quantitative Reasoning	3(3-0)
URCI- 5122	Ideology and Constitution of Pakistan	2(2-0)
BUSC-5207	Intro. to Financial System & Banking Regulations	3(3-0)
BUSC-5208	Accounting for Financial Services	3(3-0)
BUSC-5219	HR Management in Services Organizations	3(3-0)
		Total 17(17-0)
Semester-4		
URCG-5111	Translation of The Holy Quran-II*	Non Credit
URCG-5114	Basic Science	3(3-0)
URCG-5124	Entrepreneurship	2(2-0)
URCC-5125	Civics and Community Engagement	2(2-0)
BUSC-5209	Digital Marketing for Financial Services	3(3-0)
BUSC-5210	Corporate Tax Management	3(3-0)
BUSC-5211	Advanced Accounting and Auditing	3(3-0)
		Total 16(16-0)
Summer Semester		
BUSC-5250	Internship	3(0-3)
Semester-5		
PSYC-5101	Introduction to Psychology	3(3-0)
POLS-6107	Introduction to International Relations	3(3-0)
BUSC-6201	Branch Management in Banking	3(3-0)
BUSC-6202	Consumer Behavior	3(3-0)
BUSC-6203	Financial Management	3(3-0)
BUSC-6204	Accounting for Financial Managers-I	3(3-0)
		Total 18(18-0)
Semester-6		
URCG-5111	Translation of The Holy Quran-III*	Non Credit
SOCI-6138	Logic and Critical Thinking	3(3-0)
MCOM-5101	Intro. to Conventional & Digital Communication	3(3-0)
BUSC-6205	Corporate Finance	3(3-0)
BUSC-6206	Managerial Economics	3(3-0)
BUSC-6207	Business Research & Capstone Writing	3(3-0)
BUSC-6208	Accounting for Financial Managers-II	3(3-0)
		Total 18(18-0)
Semester-7		
BUSC-6209	International Financial Management	3(3-0)
BUSC-6210	Mutual Funds and Portfolio Management	3(3-0)
BUSC-6211	Capstone Inferential Analysis	3(3-0)
BUSC-6212	Financial Economics	3(3-0)
BUSC-6251	Capstone Project	3(3-0)
		Total 18(18-0)
Semester-8		
URCG-5111	Translation of the Holy Quran*IV	Non Credit
BUSC-6214	Micro Finance	3(3-0)
BUSC-6215	Banking Risk Management	3(3-0)
BUSC-6216	Islamic Banking	3(3-0)
BUSC-6217	Credit Management	3(3-0)
BUSC-6213	Financial Statement Analysis	3(3-0)
		Total 18(18-0)

* Only for Muslim

BS Entrepreneurship and SME Management

Eligibility: At least 45% marks in HSSC (Part-I / II) (FA, FSc, ICS, I.Com, D.Com), DAE (1st & 2nd Year) or Equivalent qualification.
Duration: 4 Years
Semesters: 8
Degree Requirements: 135 credit hours + internship viva voce

Code	Course Title	C/Hr.
Semester-1		
URCG- 5118	Functional English	3(3-0)
URCG-5105	Islamic Studies OR	2(2-0)
URCG-5126	Religious Education/Ethics	
URCG-5123	Application of Info. & Comm. Tech. (ICT)	3(2-1)
BUSB-5304	Money Banking and Finance	3(3-0)
BUSB-5301	Introduction to Business	3(3-0)
BUSB-5302	Introduction to Accounting	3(3-0)
		Total 17(16-1)
Semester-2		
URCG-5111	Translation of The Holy Quran-I*	Non Credit
URCG-5112	Fables, Wisdom and Epic.	2(2-0)
URCG-5116	A Science of Society-I	2(2-0)

URCG-5120	Exploring Quantitative Skills	3(3-0)
URCG-5127	Seerat of the Holy Prophet (SAW)	1(1-0)
BUSB-5303	Principles of Management	3(3-0)
BUSB-5312	Advanced Accounting	3(3-0)
BUSB-5305	Business Plan Development	3(3-0)
		Total 17(17-0)
Semester-3		
URCG-5119	Expository Writing	3(3-0)
URCG-5121	Tools for Quantitative Reasoning	3(3-0)
URCI- 5122	Ideology and Constitution of Pakistan	2(2-0)
BUSB-5306	Human Resource Management	3(3-0)
BUSB-5307	Financial Management	3(3-0)
BUSB-5308	Principles of Marketing	3(3-0)
		Total 17(17-0)
Semester-4		
URCG-5111	Translation of The Holy Quran-II*	Non Credit
URCG-5114	Basic Science	3(3-0)
URCG-5124	Entrepreneurship	2(2-0)
URCC-5125	Civics and Community Engagement	2(2-0)
BUSB-5309	E-Business Management	3(3-0)
BUSB-5310	Taxation for Entrepreneurs	3(3-0)
BUSB-5311	Business Communication & Report Writing	3(3-0)
		Total 16(16-0)
Summer Semester		
BUSB-5350	Internship	3(0-3)
Semester-5		
PSYC-5101	Introduction to Psychology	3(3-0)
POLS-6107	Introduction to International Relations	3(3-0)
BUSB-6301	SME Management	3(3-0)
BUSB-6302	Legal Framework for Entrepreneurship	3(3-0)
BUSB-6303	Business Ethics and CSR	3(3-0)
BUSB-6304	Organization Behavior	3(3-0)
		Total 18(18-0)
Semester-6		
URCG-5111	Translation of The Holy Quran-III*	Non Credit
SOCI-6138	Logic and Critical Thinking	3(3-0)
MCOM-5101	Intro. to Conventional & Digital Communication	3(3-0)
BUSB-6305	Digital Marketing	3(3-0)
BUSB-6306	Innovative Business Models	3(3-0)
BUSB-6307	Consumer Behavior	3(3-0)
BUSB-6308	Strategic Management	3(3-0)
		Total 18(18-0)
Semester-7		
BUSB-6310	SME Supply Chain Management	3(3-0)
BUSB-6311	Marketing Management	3(3-0)
BUSB-6313	Digital Entrepreneurship	3(3-0)
BUSB-6314	Marketing Research for SME Management	3(3-0)
BUSB-6351	Capstone Project	3(3-0)
BUSB-5350	Internship	3(3-0)
		Total 18(18-0)
Semester-8		
URCG-5111	Translation of The Holy Quran-IV*	Non Credit
BUSB-6312	Managerial Economics	3(3-0)
BUSB-6315	Venture Financing	3(3-0)
BUSB-6316	Distribution Management	3(3-0)
BUSB-6317	Innovation Management	3(3-0)
BUSB-6309	Social Media Marketing	3(3-0)
		Total 15(15-0)

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BS Public Administration

Eligibility: At least 45% marks in HSSC (Part-I / II) (FA, FSc, ICS, I.Com, D.Com), DAE (1st & 2nd Year) or Equivalent qualification.
Duration: 4 Years
Semesters: 8
Degree Requirements: 135 credit hours + internship viva voce

Code	Course Title	C/Hr.
Semester-1		
URCG- 5118	Introduction to Business	3(3-0)
URCG-5105	Introduction to Public Administration	2(2-0)
URCG-5126	Fundamentals of Business Economics	
URCG-5123	Application of Info. & Comm. Tech. (ICT)	3(2-1)
BUSB-5203	Introduction to Business	3(3-0)
BUSB-5201	Introduction to Public Administration	3(3-0)
BUSB-5202	Fundamentals of Business Economics	3(3-0)
		Total 17(16-1)
Semester-2		
URCG-5111	Translation of The Holy Quran-I*	Non Credit
URCG-5112	Fables, Wisdom and Epic.	2(2-0)
URCG-5116	Science of Society-I	2(2-0)
URCG-5120	Exploring Quantitative Skills	3(3-0)
URCG-5127	Seerat of the Holy Prophet (SAW)	1(1-0)
BUSB-5204	Financial Accounting	3(3-0)
BUSB-5205	Business & Company Law	3(3-0)
BUSB-5206	Business Taxation	3(3-0)
		Total 17(17-0)
Semester-3		
URCG-5119	Expository Writing	3(3-0)
URCG-5121	Tools for Quantitative Reasoning	3(3-0)
URCI- 5122	Ideology and Constitution of Pakistan	2(2-0)
BUSB-5207	Money Banking & Finance	3(3-0)
BUSB-5208	Principles of Management	3(3-0)
BUSB-5211	Principles of Auditing	3(3-0)
		Total 17(17-0)
Semester-4		
URCG-5111	Translation of The Holy Quran-II*	Non Credit
URCG-5114	Basic Science	3(3-0)
URCG-5124	Entrepreneurship	2(2-0)
URCC-5125	Civics and Community Engagement	2(2-0)
BUSB-5209	Principles of Marketing	3(3-0)
BUSB-5210	Cost & Management Accounting	3(3-0)
BUSB-5211	Financial Management	3(3-0)
		Total 16(16-0)
Summer Semester		
BUSB-5250	Internship	3(0-3)
Semester-5		
PSYC-5101	Introduction to Psychology	3(3-0)
POLS-6107	Introduction to International Relations	3(3-0)
BUSB-6201	Public Personnel Management	3(3-0)
BUSB-6203	Research Methods & Report Writing	3(3-0)
BUSB-6204	Public Administration Operations Mgt.	3(3-0)
BUSB-6218	Public-Private Partnership & Philanthropy	3(3-0)
		Total 18(18-0)
Semester-6		
URCG-5111	Translation of The Holy Quran-III*	Non Credit
SOCI-6138	Logic and Critical Thinking	3(3-0)
MCOM-5101	Intro. to Conventional & Digital Communication	3(3-0)
BUSB-6205	Public Sector Accounting & Auditing	3(3-0)

BUSB-6206	Urban Planning and Development	3(3-0)
BUSB-6207	Project Planning and Management	3(3-0)
BUSB-6208	Managerial Economics	3(3-0)
		Total 18(18-0)
Semester-7		
BUSB-6209	Industrial & Labor Relations	3(3-0)
BUSB-6210	Disaster & Risk Management	3(3-0)
BUSB-6211	Strategic Management	3(3-0)
BUSB-6212	Public Finance	3(3-0)
BUSB-6213	Economic Policy and Development in Pakistan	3(3-0)
BUSB-6251	Capstone Project	3(3-0)
		Total 18(18-0)
Semester-8		
URCG-5111	Translation of The Holy Quran-IV*	Non Credit
BUSB-6214	MIS and E-Governance	3(3-0)
BUSB-6215	Leadership	3(3-0)
BUSB-6216	Public Policy Analysis of Pakistan	3(3-0)
BUSB-6217	Corporate Governance & CSR	3(3-0)
BUSB-6219	Contemporary Issues in Public Administration	3(3-0)
		Total 15(15-0)

* Only for Muslim

BS Commerce

Eligibility: At least 45% marks in HSSC (Part-I / II) (FA, FSc, ICS, I.Com, D.Com), DAE (1st & 2nd Year) or Equivalent qualification.
Duration: 4 Years
Semesters: 8
Degree Requirements: 135 credit hours + internship viva voce

Code	Course Title	C/Hr.
Semester-1		
URCE 5101	English I (Grammar)	3(3+0)
BUSC-5101	Introduction to Business	3(3+0)
URCI-5109	Introduction to Information & Communication Technologies	3(2+1)
URCM-5101	Introduction to Mathematics	3(3+0)
URCI-5101	Islamic Studies	3(3+0)
PSYC 5101	Introduction to Psychology	3(3+0)
		Total 18(17-1)
Semester-2		
URCE-5102	English II (Language Comprehension & Presentation Skills)	3(3+0)
BUSC-5102	Introduction to Book-keeping & Accounting	3(3+0)
BUSC-5112	Business Ethics and CSR	3(3+0)
URCP-5106	Pakistan Studies	3(3+0)
ECON-5113	Microeconomics	3(3+0)
BUSC-5113	Business Communication& Report Writing	3(3+0)
URCC-5110	Citizenship Education and Community Engagement	NC
		Total 17(17-0)
Semester-3		
BUSC-5103	Financial Accounting	3(3+0)
BUSC-5104	Introduction to Management	3(3+0)
ECON-5114	Macro Economics	3(3+0)
BUSC-5110	Money Banking and Credit	3(3+0)
BUSC-5114	Technical Writing& Presentation	3(3+0)
BUSC-5128	Financial and Regulatory Institutions	3(3+0)
		Total 18(18-0)
Semester-4		
BUSC-5116	Advanced Accounting	3(3-0)
BUSC-5117	Interpersonal Skills at Work	3(3-0)
STAT-5127	Business Statistics	3(3-0)
BUSC-5129	Business Law	3(3-0)
ECON-5115	Pakistan Economics	3(3-0)
BUSC-5119	Logical Thinking	3(3-0)
	9 Week Internship in Financial Institutions	3(0-3)
		Total 18(15-3)
Semester-5		
BUSC-6159	Managerial Accounting	3(3-0)
BUSC-6160	Human Resource Management	3(3-0)
BUSC-6114	Financial Management	3(3-0)
BUSC-6117	Business Inferential Analysis	3(3-0)
BUSC-6118	Organizational Behavior	3(3-0)
BUSC-6161	Auditing	3(3-0)
		Total 18(18-0)
Semester-6		
BUSC-6162	Fundamentals of Marketing	Non Credit
BUSC-6122	Business Research & Report Writing	3(3-0)
BUSC-6188	Entrepreneurship	3(3-0)
BUSC-6163	Business Tax Management	3(3-0)
BUSC-6189	Public Sector Accounting	3(3-0)
		Total 15(15-0)
Semester-7		
BUSC-6190	Corporate Financial Management	3(3-0)
BUSC-6142	Investment Analysis and Portfolio Management	3(3-0)
BUSC-6191	Multinational Financial	3(3-0)
BUSC-6192	Accounting Information System	3(3-0)
BUSC-6193	Islamic Finance	3(3-0)
		Total 18(18-0)
Semester-8		
BUSC-6167	Corporate Governance in Pakistan	3(3-0)
BUSC-6194	IT in Financial Services	3(3-0)
BUSC-6136	Financial Statement Analysis	3(3-0)
BUSC-6195	Production and Operations Management	3(3-0)
BUSC-6196	Risk Management	3(3-0)
		Total 15(15-0)
9 Weeks Internship Report and Viva Voce (Qualifying)		

BBA (after 14-years schooling)

Eligibility: At least 45% marks in graduation or equivalent
Duration: 2 Years
Semesters: 5
Degree Requirements: 75 credit hours + internship viva voce

Code	Course Title	C/Hr.
Semester-1		
URCE-6105	Study Skills	3(3-0)
URCI-6154	Seerat-un-Nabi (SAW)	3(3-0)
MATH-5135	Linear Algebra	3(3-0)
BUSB-6151	Principles of Accounting	3(3-0)
BUSB-6152	Principles of Management	3(3-0)
BUSB-6153	Principles of Marketing	3(3-0)
		Total 18(18-0)
Semester-2		
URCE-6106	Intercultural Communication	3(3-0)
URCP-6105	Pakistani Society and Culture	3(3-0)
BUSB-6154	Advanced Accounting and Auditing Methods	3(3-0)
BUSB-6155	Fundamentals of Financial Management	3(3-0)
BUSB-6156	Communication in Business	3(3-0)
BUSB-6157	Quantitative Analysis in Business	3(3-0)
		Total 18(18-0)

Semester-3 (Summer)		
BUSB-6117	Business Inferential Analysis	3(3-0)
BUSB-6158	Human Resource Management	3(3-0)
		Total 6(6-0)
Semester-4		
BUSB-6122	Business Research & Report Writing	3(3-0)
BUSB-6123	Intermediate Finance	3(3-0)
BUSB-6124	Entrepreneurship & SME Management	3(3-0)
BUSB-61xx	Specialization I	3(3-0)
BUSB-61xx	Specialization II	3(3-0)
		Total 15(15-0)
Semester-5		
BUSB-6118	Organizational Behavior	3(3-0)
BUSB-6125	Business Ethics	3(3-0)
BUSB-6126	Interpersonal Skills	3(3-0)
BUSB-6127	Operations Management	3(3-0)
BUSB-61xx	Specialization III	3(3-0)
BUSB-61xx	Specialization IV	3(3-0)
		Total 18(18-0)

BS Business Analytics

Eligibility: At least 45% marks in HSSC (Part-I / II) (FA, FSc, ICS, I.Com, D.Com), DAE (1st & 2nd Year) or Equivalent qualification.
Duration: 4 Years
Semesters: 8
Degree Requirements: 133 credit hours + internship viva voce

Code	Course Title	C/Hr.
Semester-1		
URCG 5105	Functional English	3(3+0)
URCG-5126	Islamic Studies OR	2(2+0)
	Ethics	
URCG-5123	Application of Info & Comm. Technologies (ICT)	3(2+1)
BUSB-5401	Introduction to Business	3(3+0)
BUSB-5402	Introduction to Book-keeping & Accounting	3(3+0)
BUSB-5406	Money Banking and Credit	3(3+0)
		Total 18(17-1)
Semester-2		
URCG-5111	Translation of The Holy Quran*I	NC
URCG-5112	Fables, Wisdom and Epic.	2(2-0)
URCG-5116	A Science of Society-I	2(2-0)
URCG-5120	Exploring Quantitative Skills	3(3-0)
URCG-5127	Seerat of the Holy Prophet (SAW)	1(1-0)
BUSB-5403	Financial Accounting	3(3-0)
BUSB-5404	Introduction to Management	3(3-0)
BUSB-5405	Financial Management	3(3-0)
		Total 17(17-0)
Semester-3		
URCG-5119	Expository Writing	3(3-0)
URCG-5121	Tools for Quantitative Reasoning	3(3-0)
URCI- 5122	Ideology and Constitution of Pakistan	2(2-0)
BUSB-5407	Technology in Business	3(3-0)
BUSB-5408	Advanced Accounting	3(3-0)
BUSB-5409	Fundamentals of Marketing	3(3-0)
		Total 17(17-0)
Semester-4		
URCG-5111	Translation of The Holy Quran*II	NC
URCG-5114	Basic Science	3(3-0)
URCG-5124	Entrepreneurship	2(2-0)
URCC-5125	Civics and Community Engagement	2(2-0)
BUSB-5410	Introduction to Business Analytics	3(3-0)
BUSB-5411	Management Information System	3(3-0)
BUSB-5412	Managerial Accounting	3(3-0)
		Total 16(16-0)
Summer Semester		
BUSB-5450	Internship	3(0-3)
Semester-5		
PSYC-5101	Introduction to Psychology	3(3-0)
POLS-6107	Introduction to International Relations	3(3-0)
BUSB-6401	Business Analytics Tools	3(3-0)
BUSB-6402	Business Inferential Analysis	3(3-0)
BUSB-6403	Business Tax Management	3(3-0)
		Total 16(16-0)
Semester-6		
URCG-5111	Translation of The Holy Quran*III	NC
SOCI-6138	Logic and Critical Thinking	3(3-0)
MCOM-5101	Introduction to Conventional and Digital	3(3-0)
	Communication	
BUSB-6404	Human Resource Management	3(3-0)
BUSB-6405	Business Research & Report Writing	3(3-0)
BUSB-6406	Data Transformations in Business	3(3-0)
		Total 15(15-0)
Semester-7		
BUSB-6407	Managerial Economics	3(3-0)
BUSB-6408	Business Analytics in Finance	3(3-0)
BUSB-6409	Enterprise Resource Planning	3(3-0)
BUSB-6410	Business Analytics in Marketing	3(3-0)
BUSB-6411	Financial Statement Analysis	3(3-0)
BUSB-6451	Capstone Project	3(3-0)
		Total 18(18-0)
Semester-8		
URCG-5111	Translation of The Holy Quran*VI	NC
BUSB-6412	Business Analytics in Supply Chain	3(3-0)
BUSB-6413	Machine Learning in Business	3(3-0)
BUSB-6414	Business Analytics in Python	3(3-0)
BUSB-6415	Database Design and Applications in Business	3(3-0)
BUSB-6416	Financial Technology	3(3-0)
		Total 15(15-0)

*Translation of the Holy Quran I, II, III, VI are compulsory only for Muslim Students

Executive MBA (Weekend Program)

Eligibility: At least 45 % marks in BS/MA/MSc (16 years of education) or equivalent from HEC recognized institution. The candidate has to qualify the admission test.
The candidate must have 3 years of professional experience.
Duration: 2 Years
Semesters: 4
Degree Requirements: 70 credit hours + viva voce

Code	Course Title	C/Hr.
Semester-1		
BUSM 7328	Business Organization Management	3(3-0)
BUSM 7329	Applied Finance Concepts	3(3-0)
BUSM 7330	Applied Marketing Concepts	3(3-0)
BUSM 7331	Business Economics	3(3-0)
BUSM 7332	Quantitative Techniques in Business	3(3-0)
BUSM 7333	Financial Accounting	3(3-0)
		Total 18(18-0)

Semester-2		
BUSM 7334	Human Resource Management	3(3-0)
BUSM 7335	Financial Management	3(3-0)
BUSM 7336	Marketing Management	3(3-0)
BUSM 7337	Managerial Economics	3(3-0)
BUSM 7338	Research Methodology and Data Analysis	3(3-0)
BUSM 7339	Cost and Management Accounting	3(3-0)
		Total 18(18-0)

* Students willing to opt thesis or courses must inform in writing to department at the start of their 3rd semester.

Semester-3		
BUSM XXXX	Elective-I	3(3-0)
BUSM XXXX	Elective-II	3(3-0)
BUSM XXXX	Elective III	3(3-0)
BUSM XXXX	Elective IV	3(3-0)
		Total 12(12-0)
Semester-4		
BUSM XXXX	Elective V	3(3-0)
BUSM XXXX	Elective VI	3(3-0)
BUSM XXXX	Elective VII or Dissertation*	3(3-0)
Semester-4		
BUSM XXXX	Elective VIII or Dissertation*	3(3-0)
		Total 12(12-0)

***Dissertation Policy:**

Dissertation Code BUSM 7140 Credit Hours 6

The student can opt research thesis (optional) of 6 credit hours instead of two Elective Courses

MBA

Eligibility: At least 50% marks in BBA (4-Year)/B.Com (4-Year) / M.Com 2-Years / MBA 2-Years + Internal Admission Test (with at least 50% passing marks)
Degree Requirements: 33 credit hours - Internship viva voce
Note: Duration of MBA shall be 1.5 years for candidates having relevant qualification.

Code	Course Title	C/Hr.
Semester-1		
BUSM-7101	Accounting for New Ventures	3(3-0)
BUSM-7102	Applied Business Economics	3(3-0)
BUSM-7103	Contemporary Business Management	3(3-0)
BUSM-7104	Strategic Marketing	3(3-0)
		Total 12(12-0)
Semester-2		
BUSM-7105	Financial Market Theory	3(3-0)
BUSM-7106	Advanced Research Methods	3(3-0)
BUSM-71xx	Specialization - I	3(3-0)
BUSM-71xx	Specialization - II	3(3-0)
		Total 12(12-0)
Semester-3		
BUSM-7107	Quantitative Data Analysis	3(3-0)
	Specialization – III*	3(3-0)
	Specialization – IV*	3(0-3)
		Total 9(6-3)

MS Management Sciences (Weekend)

Eligibility: At least 45% marks or 2.00 CGPA out of 4.00 in terminal degree (relevant) - Internal Admission Test (with at least 50% passing marks)
Note: NOC from employer, that full time study leave will be granted in case of admission of candidate (for job holders only) OR undertaking by the applicant on stamp paper (Rs 50) that the applicant is not a job holder and available full time for MS program.
Duration: 2 Years
Semesters: 4
Degree Requirements: 33 credit hours

Code	Course Title	C/Hr.
Semester-1		
BUSM-7201	Advanced Statistics and Econometrics	3 (3-0)
BUSM-7202	Management Theory and Practice	3 (3-0)
BUSM-72xx	Elective - I	3 (3-0)
BUSM-72xx	Elective-I I	3 (3-0)
		Total 12(12-0)
Semester-2		
BUSM-7203	Advanced Research Methods and Designs	3 (3-0)
BUSM-7204	Applied Data Analysis	3 (3-0)
BUSM-72xx	Elective-III	3 (3-0)
BUSM-72xx	Elective-IV	3 (3-0)
		Total 12(12-0)
Semester-3		
BUSM-72xx	Elective -V	3(3-0)
		Total 3(3-0)
Semester-4		
BUSM-72xx	Research Thesis	6(0-6)
		Total 6(0-6)

PhD Management Sciences (Weekend)

Eligibility: At least 3.00 CGPA in terminal degree (18 year of education) + UOS Entry Test equivalent to HEC HAT General Test (at least 60% marks) OR
HEC/HAT General Test (at least 60% marks)
Duration: 3-8 Years
Semesters: 6-16
Degree Requirements: 18 Credit Hours Course Work + Dissertation

Code	Course Title	C/Hr.
Semester-1		
BUSM-8101	Advanced Statistics and Econometrics	3(3-0)
BUSM-xxxx	Elective-I	3(3-0)
BUSM-xxxx	Elective-II	3(3-0)
		Total 9(9-0)
Semester-2		
BUSM-8102	Contemporary Theoretical Perspective in Management	3(3-0)
BUSM-xxxx	Elective-I	3(3-0)
BUSM-xxxx	Elective-II	3(3-0)
		Total 9(9-0)
Semester-3 & onward		
BUSM-xxxx	Doctoral Dissertation	

Note: Scheme of Studies of Executive MBA, MBA, MS and PhD programs are subject to revision according to HEC Graduate Education Policy 2023.